



The role of primary care professionals in reaching the undiagnosed and re-engaging those lost to care

Dr Grace Bottoni
HIV GP Champion Lewisham



Introduction and Background



Dr Grace Bottoni

- GP training in Lewisham
- Rotation in HIV clinic
- GP HIV Clinical Fellowship at GP Federation

- One Health Lewisham (OHL) is a GP federation of 32 GP practices in Lewisham
- Lewisham has a particularly high prevalence of HIV (8 per 1000) with a tendency for late diagnosis (40% of patients living with HIV (PLWH) are diagnosed late)
- In **June 2019**, OHL was contracted to a Social Impact Bond (SIB) called **Zero HIV Project**, commissioned by the Elton John AIDS Foundation
- **Outcome-based payments** were the primary mechanism of funding
These were made **against two specific outcomes**:
 1. Identifying new diagnoses of HIV in primary care or;
 2. Re-engaging PLWH who were lost to follow up (LTFU)

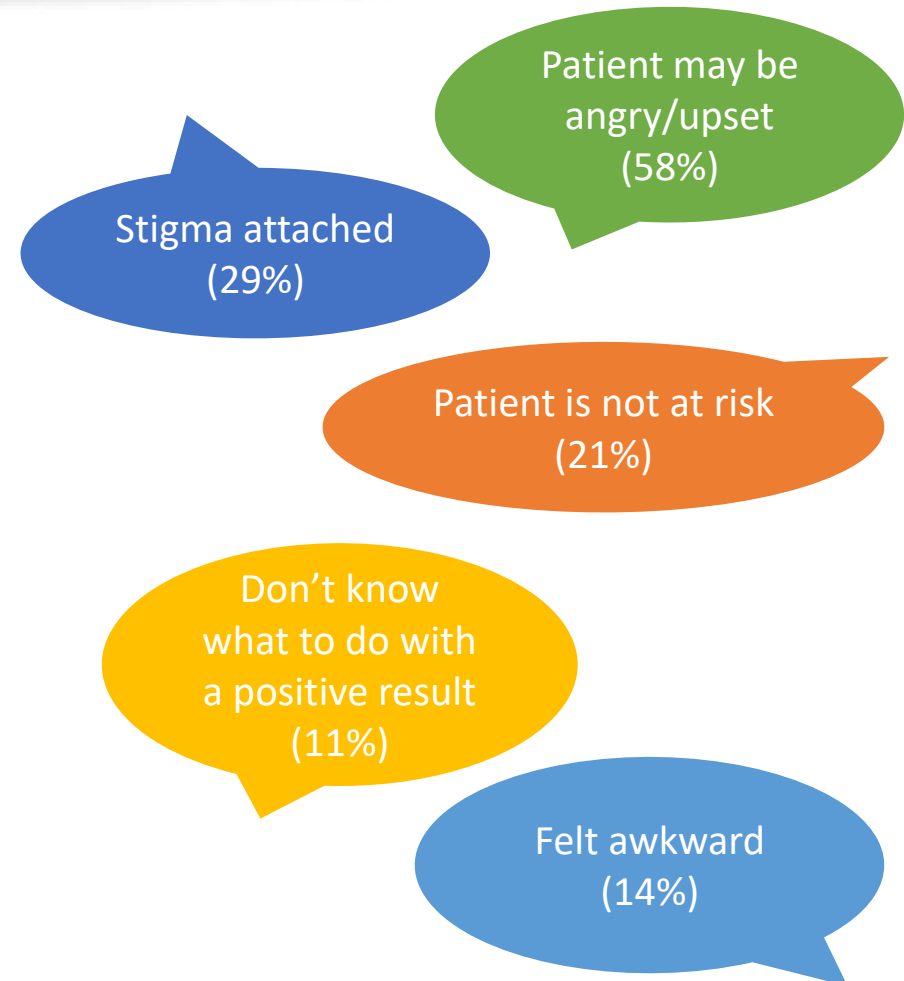


Why weren't we testing in Lewisham?

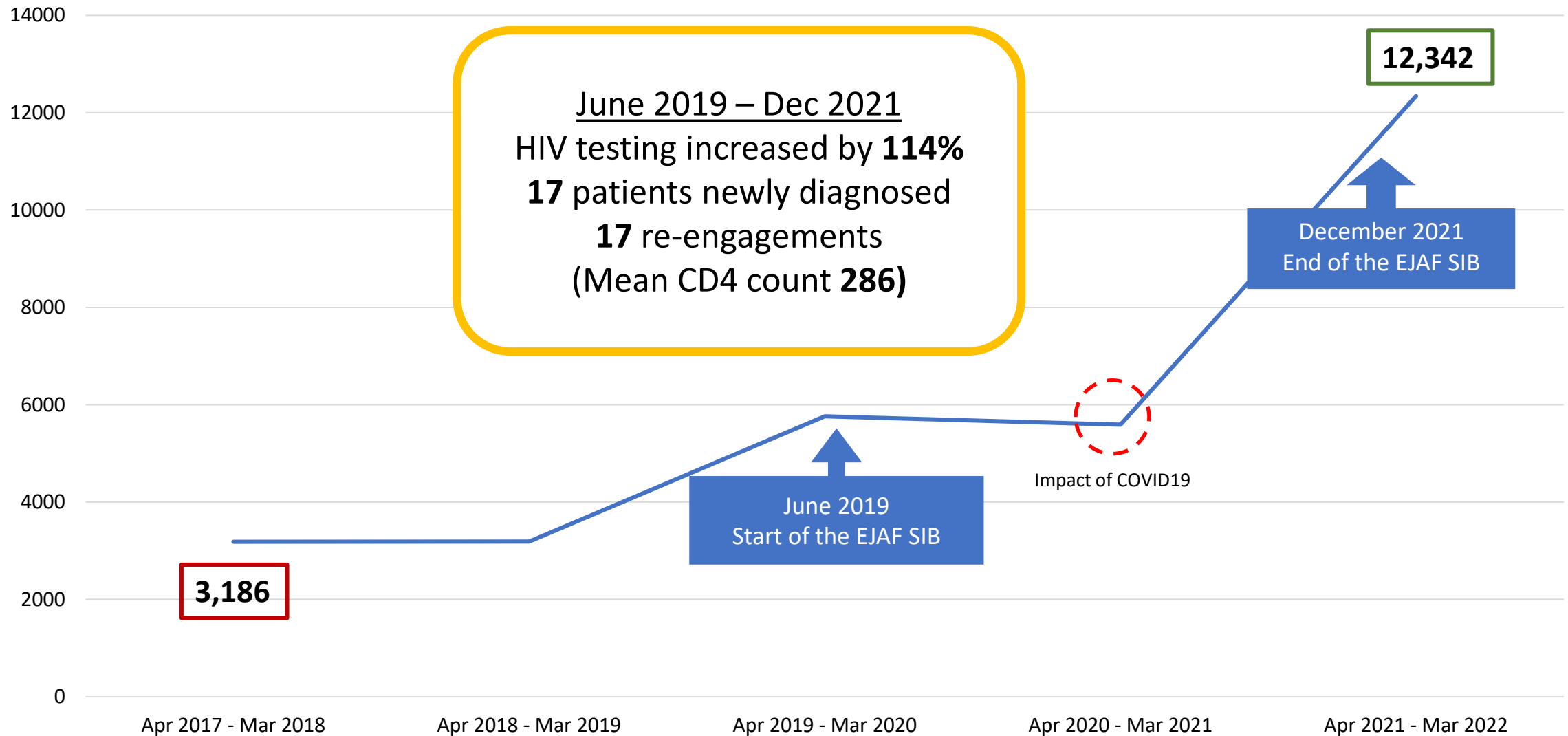
In a survey conducted in 2019 (32 respondents incl GPs, trainees, practice staff, nurses, HCAs) we found:

- **44% had requested an HIV test in the last week**
- **19% had requested an HIV test in the last 3 months**
- **55% were extremely comfortable suggesting an HIV test to their patients**

Some of the reasons why health care professional is uncomfortable to request an HIV test included:



Number of HIV tests requested across all GP practices in Lewisham



How did we achieve these outcomes?

1. Education for patients and healthcare professionals
2. Financial incentives for GP practices
3. Local leadership and support
4. Encouraging collaboration across local primary and secondary care teams
5. Audit of LTFU and action plan

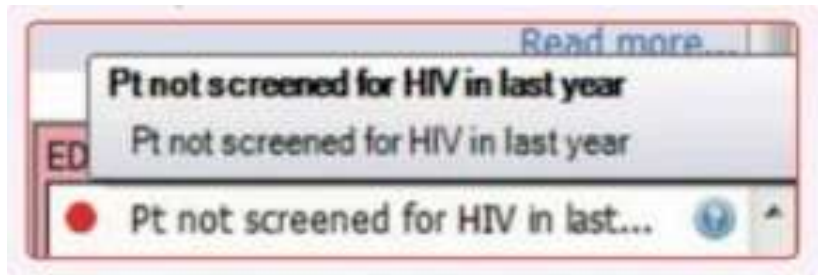


Reaching undiagnosed patients

Re-engaging patients lost to care

Education

- The SIB was promoted across the borough
- Computer based reminders alerted clinicians to request an HIV test
- Organised lunch time teaching for GPs, nurses and health care assistants with local HIV consultant
- Posters were placed in all GP surgeries for patients



HIV Routine testing at your GP practice

An HIV test is now routine at your practice. It isn't just you, we are testing everyone who is over 18 and having a blood test.

If you do not want to be tested or have any questions please discuss this with the person who is requesting your blood test.

A poster with a red background. The word "HIV" is written in large, bold, white letters. To its right, the text "Routine testing at your GP practice" is written in white. Below this, a black box contains white text: "An HIV test is now routine at your practice. It isn't just you, we are testing everyone who is over 18 and having a blood test." and "If you do not want to be tested or have any questions please discuss this with the person who is requesting your blood test."

Why is it a routine test?

- HIV is treatable
- People diagnosed early with HIV can expect to live long and healthy lives
- People who take their HIV treatment correctly will not pass the virus onto others
- Anyone can have HIV but Lewisham has some of the highest rates of HIV in the UK
- If you have any questions please talk to a member of staff

A large red ribbon graphic is positioned on the left side of the page. To its right, the text "Why is it a routine test?" is written in bold red. Below this, a list of five bullet points explains the reasons for routine testing. At the bottom right, there are two logos: the Elton John AIDS Foundation logo (a blue circle with a white 'A') and the One Health Lewisham logo (a blue and green triangle).

Financial incentives

Provided to practices who:

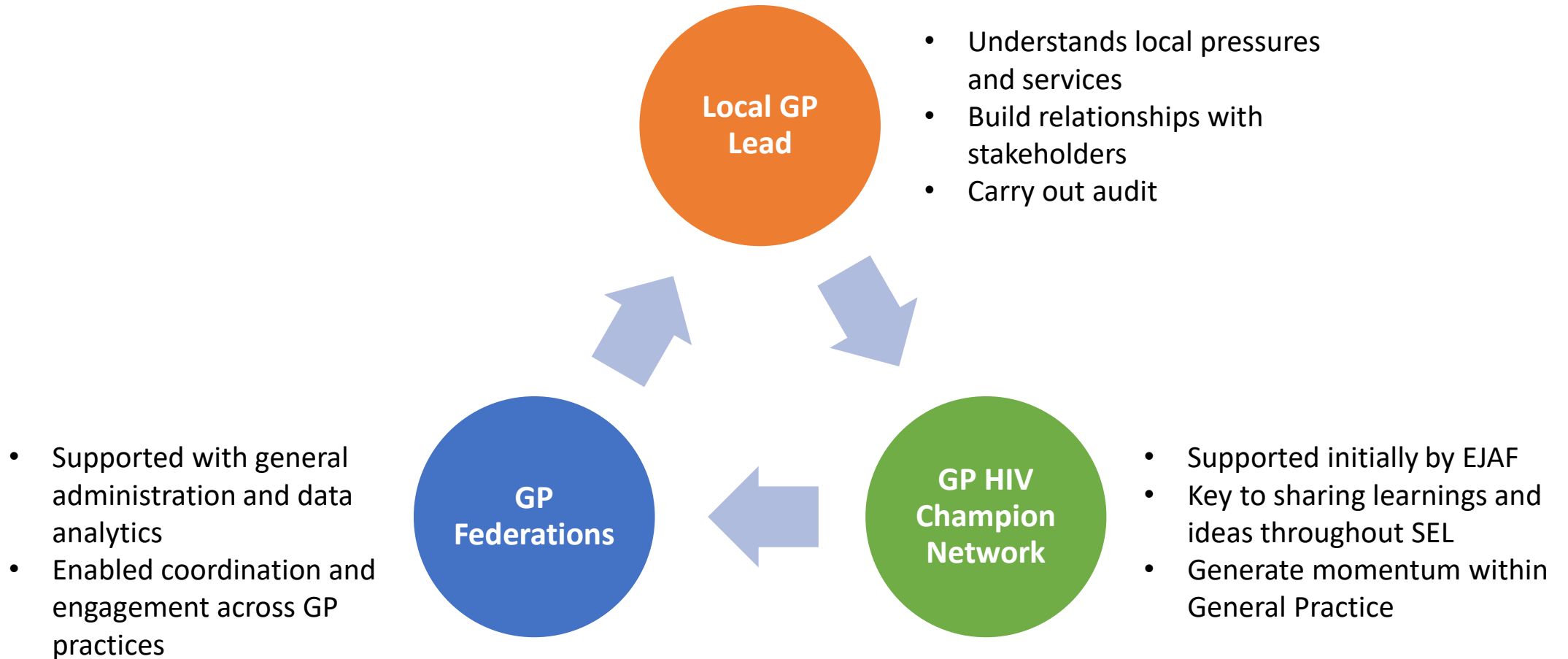
- Increased their HIV testing
- Identified a new patient living with HIV
- Re-engaged a patient living with HIV back into care

GP surgeries were tracked against these outcomes on a monthly basis

Example dashboard:

GP practice	Monthly lower threshold	April 2021	May 2021	June 2021	Total	Total positives/re-engaged
Amazing Vale	22	56	49	44	149	0
Troubled surgery	14	4	10	13	27	1
Trying Surgery	9	161	142	177	480	0
Down Road GP	22	4	11	9	24	0
Middle Road GP	12	11	10	16	37	0

Local leadership and support



Re-engagement audit

1. Search ran on all GP practices for patients with an HIV diagnosis (1586 patients)
2. Details of identified patients were sent to HARS team who provided the month and year of last clinic date
3. For all potentially LTFU patients, GP notes were reviewed to identify which HIV clinic the patients were under the care of
4. The date of the last HIV clinic letter was used as an indication of when the patient was last seen
5. The patient's respective HIV teams were contacted to confirm if the patient was engaged, if they had moved abroad or if they were known to be LTFU
6. In some circumstances, there was no indication that the patient was under any HIV clinic, in which case these patients were contacted individually for more information

Who re-engaged?

Between: June 2019 – December 2021

- Approximately **701 patients** were thought to be LTFU
- **17 patients** were re-engaged into care
- Average **CD4 count** of those who re-engaged was **252**

Sex	Percentage (number of patients)
Male	29% (5)
Female	71% (12)
Age	
30-40 yrs	12% (2)
40-50 yrs	47% (8)
50-60 yrs	29% (5)
60+ yrs	12% (2)
Ethnicity	
Black African	58% (10)
Black Caribbean	24% (4)
White other	12% (2)
White and Black African	6% (1)

Who re-engaged?

Case 1

Profile:

- 36 year old
- Black African female
- LTFU for 2 years

Action:

- GP audit identified her as LTFU
- Her GP practice was alerted by the GP champion
- At her next GP appointment the GP discussed HIV medications. She mentions she has been taking her husbands
- Patient not attending her clinic anymore as she knows staff at the hospital. Worried if they find out she has HIV

Outcome:

- GP Referred her to another local clinic
- CD4 count 659
- Stable on medications and had another baby

Case 2

Profile:

- 54 year old
- South American female
- LTFU for 4 years

Action:

- Had been seeing her GP for recurrent mouth ulcers. Treated for oral thrush, then herpes stomatitis.
- Patient told GP she was engaged with clinic. No LTFU letter in the notes. Last clinic letter was from 5 years ago
- GP audit identified her as LTFU
- Her GP practice was alerted by the GP champion

Outcome:

- The GP made contact with the patient who agreed to re-engage
- CD4 count 14
- Now back on treatment

Other findings



Care provided by
13 different NHS
Trusts making it
difficult to co-
ordinate follow-
up



Limited up-to-date
clinic letters
in GP records meaning
GPs unable to contact
clinics



GPs were not made
aware if the patient
was LTFU which limited
re-engagement
conversations

Primary care collaboration

GP HIV Champions in South East London

- Sharing learning
 - Computerised alert
 - How to best approach certain stakeholders
 - What hasn't worked
- Sharing ideas
 - Developed a GP trainee session
 - Mass texting patients to invite them for an HIV test in HIV testing week
 - Awaiting approval from local Pathology services to provide a written reminder to test for HIV when a patient has a positive CT/GC result



"By working together to increase HIV testing and early diagnosis, we can ensure that people living with HIV get the care they need to go on and live long healthy lives."

Dr Jessica Parsons
Southwark



"Every HIV test we offer is a chance to avoid the life threatening risk of an advanced infection, and we move a step closer to the end of the HIV epidemic."

Dr Cristina Gualar
Southwark



"Although monumental achievements have been made in combating HIV, there are still needs to be done."

"It's exciting to be involved in a long-term initiative by health professionals to ensure that people are provided with integrated holistic care for all their medical needs. Collaborating and working with stakeholders together to combat the 42% of people being diagnosed late with HIV is both challenging and the remaining 5% of people living with HIV who are unaware of their diagnosis. Testing in primary care can play a key role in this."

Dr Rebecca Hall
Lambeth



"I am passionate that there should be further development and improvement in the care, management and advice of those living with HIV within primary care in South London."

"It is a privilege to be working with the Elton John AIDS Foundation and Social Impact Board team to ensure the engagement and testing of HIV is being done."

Dr Ruth Harris
Lewisham



Collaboration between primary and secondary care

- GP Champions set up a primary and secondary care LSL network that met quarterly
- Obstacles to effective patient pathways were identified and resolved
 - Changes to HIV teams clinic letters to GP to ensure messages were clear and evident
 - Shared GP surgeries and HIV consultants contact details to improve communication and facilitate reengagement of patients lost to follow up
- Worked together to re-engage patients through the audit

Case 1

Profile

- 58 year old
- Black Caribbean woman
- LTFU for 2 years, clinic unable to get hold of her

Action:

- HIV clinic sent LTFU letter to the GP
- GP sent letter to patient asking for up to date contact details
- New mobile number sent to the HIV clinic who managed to contact the patient

Outcome:

- Patient attended. CD4 count 329. GP is now aware of the patient's potential to disengage

Case 2

Profile:

- 42 year old
- Black African female
- LTFU for 5 years

Action:

- Had been seeing the GP with several issues – recurrent thrush, eye infections, low energy. Patient told the GP she was on HIV treatment.
- GP noticed recent LTFU letter from clinic.
- GP discussed this with the patient at her next appointment.

Outcome:

- Patient agreed to be referred to a more local clinic. CD4 count 126. Patient now on treatment

The role of primary care in re-engaging patients

Primary care reaches a wide audience

- 98% of the population sees their GP at least once every 3 years
- 75% of people with a late HIV diagnosis had seen their GP in the preceding 1-3 years

HIV is a chronic disease like any other

- GPs need the skills and support
- Establish communication with specialists

Tackling stigma starts in the community

- Encourage disclosure of their HIV status to their GP
- We need support patients to avoid disengagement with HIV care in the first place

We need a
coordinated
approach
involving
primary care

Practical guidance for Primary Care to optimise HIV testing and re-engagement of people living with HIV

Aim of the guidance

This guidance is for primary care professionals interested in increasing HIV testing and re-engagement of people living with HIV lost to follow-up in their practice. It is based on learning from the Elton John AIDS Foundation Zero HIV Social Impact Bond (SIB) Primary Care HIV testing and re-engagement, which was informed by BHIVA/BASHH/BIA HIV testing guidance¹, NICE Guidance (2016)² and previous Primary Care HIV testing initiatives such as the RHIVA study³.

Top tips from the Elton John AIDS Foundation HIV GP Champion group

Changes require time and energy. You may consider implementing one of these changes at a time and work your way down the list!

- 1. Add HIV test as an opt out/offer everyone an HIV blood test**

In all routine yearly bloods, NHS health checks and new patient registration. No counselling involved, just informing "we are including HIV in all our MOT/yearly tests" is enough. It can be helpful to attach an explanatory slip to the blood forms (see example in appendix 1).
- 2. Get your team on board**

Ensure all primary care staff including reception and administrative staff are involved and aware of your HIV testing policies. Offer training and answer questions to help combat HIV stigma.
- 3. Set up electronic reminder alerting**

Electronic reminder alerts for patients who've never had an HIV test or not for the last year can be very helpful (see EMIS alert in appendix 2).
- 4. Make sure your patients living with HIV are not lost to follow-up**

Ensure they have at least one hospital review every year. Check that their HIV diagnosis is properly coded and their antiviral medication is recorded as "hospital prescription" on the GP system. This avoids risk of serious drug interactions. (Remember to offer pneumococcal and flu vaccinations.)
- 5. Don't forget other blood borne viruses**

Screen your population for blood borne viruses, offering simultaneously a test for HIV, Hepatitis B Surface antibody and Hepatitis C serologies. This is particularly indicated for all new patient registrations and NHS checks.
- 6. Code patients' notes who decline an HIV test**

Almost no one will opt out. Often the ones who do are those who perceive themselves most at risk. Please code "HIV test declined" and, if unable to discuss then, make a note to do so at next opportunity.
- 7. Strengthen collaboration with secondary care HIV clinics and community organisations**

This contributes to offering cohesive care and support for our patients living with HIV. Good communication will also facilitate detection and reconnection of patients lost to follow-up.
- 8. Help patients living with HIV to disclose their status**

Research shows that around 8% of patients living with HIV have not disclosed their condition to their GPs due to fear of stigma. By offering an HIV test routinely, and talking about and treating it as any other chronic condition, you will be contributing to reducing stigma.

Special thank you to

Health prevention England

Steve Hindle

GP HIV Champions – Ruth, Jess, Cristina

One Health Lewisham

Lewisham Primary care colleagues

Secondary care HIV colleagues – Mel, Lucy, Hannah, Goli, Kate

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